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FALL

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WHOLESALE TRADE-LIST

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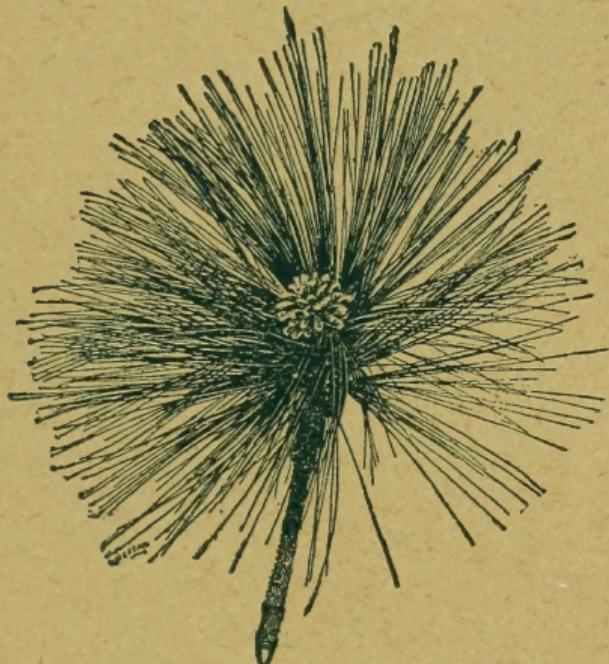


U. S. Department of Agriculture.

Pinehurst Nurseries

OTTO KATZENSTEIN
MANAGER

PINEHURST, Moore County, NORTH CAROLINA



NORTH CAROLINA

Woody and Herbaceous Plants

and Other Ornamentals

•♦♦•

75 ACRES UNDER CULTIVATION

•♦♦•

Our stock has been regularly examined by the Entomologist to the North Carolina Commission for Controlling Crop Pests, who has at all times found it healthy and without indication of any of the scales or insects designated as dangerous by the Commission. To further protect our customers, stock will from now be subjected to fumigation before packing, if desired.

Our **FREIGHT AND EXPRESS OFFICES** are at Pinehurst, N. C., on the A. & A. Railway, which connects with both the Southern and Seaboard Air Line Railways.

TRANSPORTATION RATES by *freight* from here are, to New York City 53c., to Boston 58c., to Richmond, Va., 38c., to Atlanta, Ga., 52c., per 100 pounds; and by *express* to New York \$2.20, to Boston \$2.60, to Richmond, Va., \$1.00, to Atlanta, Ga., \$1.60, per 100 pounds.

TERMS: Cash or satisfactory references from unknown correspondents. All book accounts will become due (and subject to sight draft) sixty days from date of bill of lading, where no other arrangements have been made.

DISCOUNTS: We allow a discount of 5 per cent. for cash with orders or for remittances within fifteen days from date of bill of lading.

REDUCTIONS: On *Woody Plants* we invoice 5 at 10 rates; 50 at 100 rates; 500 at 1000 rates. On *Herbaceous Plants* we invoice 5 at 10 rates; 25 at 100 rates; 250 at 1000 rates. Packing and boxing charged at cost.

SHIPPING INSTRUCTIONS: We solicit precise instructions as to kind of conveyance and route, or we shall ship at our own discretion. All goods travel at risk of consignee.

SHIPPING SEASON: We ship shrubbery from October until May with hardly an interruption. Our storage cellar enables us to keep plants dormant for late orders. We advise, *to send all orders as early as ever convenient* and we shall hold them as long as practicable, if desired by consignee.

COLLECTED SHRUBBERY: We ship very large quantities of collected shrubbery every season in solid car loads and smaller lots to many of the largest parks and to others. We have a well-trained force, who will handle this class of shrubbery with greatest care. We ship well-developed plants with good roots that have not been exposed to the weather, and pack in damp sphagnum moss. We prune the tops of most collected shrubs, if not otherwise instructed, to effect a material saving in freight.

HERBACEOUS PLANTS: Quite a number of perennials we have now in nursery rows, while others will have to be collected on order. Some kinds of these can be identified only when in bloom. Orders on such will be filled in due season. We can collect herbaceous plants in largest lots and at special prices.

AMERICAN TREE SEEDS: Our descriptive catalogue for 1901 of seeds of American conifers, trees, perennials, etc., will be gladly sent upon request.

THIS LIST CANCELS ALL PREVIOUS QUOTATIONS.

JAMES W. TUFTS, OTTO KATZENSTEIN,
Boston, Mass.

Manager.

Woody Plants.

Col., collected plants. S. seedlings. C., from cutting bed. All others are nursery grown and transplanted.

	Size	Each	10	100	1000	
Abelia chinensis	1-2'	.20	1.50	12.00		
ABIES ARIZONICA						
ARGENTEA	9-18"	3.00	27.50			
	<i>Silver Cork Fir.</i>					
" fraseri	6-12"	.25	1.50	4.00		
Acer dasycarpum	1-2' S.	.10	.50	1.50	5.00	
	<i>Soft or Silver Maple.</i>	2-4' S.	.15	.75	2.50	8.00
" rubrum	1-2'	.10	.60	3.00	20.00	
	<i>Red Maple.</i>	2-3'	.15	1.00	4.00	30.00
		3-5'	.20	1.00	5.00	40.00
		2-4' col.	.40	1.00	8.00	
Akebia quinata	1-2'	.10	.50	3.50	20.00	
We have big stock in excellent condition.	2-4'	.20	1.00	6.00	35.00	
	4-6'	.30	1.50	8.00		
Albizia julibrissin	3-5'	.15	.75	3.50		
	<i>Mimosa.</i>	5-8'	.25	1.50	9.00	
Amorpha fruticosa	1-3'	.25				
" nana	1-2'	.25				
Ampelopsis engelmanni	1½-3'	.20	1.00	6.00		
" quinquefolia	2-3'	.15	.80	5.00		
Andromeda mariana	6-12"	.25	2.00	6.00		
	<i>Staggerbush.</i>	1-2'	.35	2.50	8.00	
		1-3' col.	.75	3.00	10.00	
" nitida	1-2'	.25	2.00	6.00		
	<i>Fetterbush.</i>	1-3' col.	.75	3.00	10.00	
Aralia pentaphylla	3-8"	.10	.80	6.00		
	2-3'	.25	2.00			
" spinosa	2-4'	.25	2.00			
Azalea nudiflora	9-18"	.20	1.75	10.00		
	2-3' col.	.75	3.50	20.00		
" vaseyi	6-15"	.25	1.00	9.00		
Baccharis halimifolia	1-2'	.15	1.00	6.00		
	<i>Groundsel.</i>	3-5'	.30	2.50		
Berberis thunbergi	9-15"	.15	1.00	6.00		
Bignonia capreolata	1-2'	.15	1.00	8.00	30.00	
	<i>Crossvine.</i>	2-4'	.25	1.50	10.00	
		2-4' col.	.75	3.00	20.00	
" radicans	2-4'	.25	1.50	7.00		
	<i>Trumpetvine.</i>	2-3' col.	.75	3.00	20.00	
Broussonetia papyrifera	2-6'	.25	2.00			
	<i>Paper Mulberry.</i>					
Buxus arborescens	6-9"	.10	.80	3.50		
" suffruticosa	3-9"	.10	.80	3.50	20.00	
	6-12"	.15	1.00	4.50	24.00	

	Size	Each	10	100	1000
Callicarpa americana	2-3'	.15	.80	3.50	18.00
<i>French Mulberry.</i>	2-3' col.		.60	2.50	10.00
Calycanthus laevigatus					
(<i>floridus</i>)	1-2'	.25	1.00	6.00	
<i>Spice Shrub.</i>					
Castanea pumila	1-2'	.25	2.00	5.00	
<i>Chinquapin.</i>	2-3' col.		.50	2.00	12.00
Catalpa speciosa	1 yr. S. strg.	.35	1.50	4.00	
<i>Hardy Catalpa.</i>	2-4'	.15	1.00	4.00	25.00
Ceanothus americanus	9-18"	.15	1.00	5.00	
<i>New Jersey Tea.</i>	1-2' col.		.75	2.50	10.00
Cedrus deodara	2-3'	.35	3.00		
<i>Deodar Cedar.</i>	3-5'	.50	4.50		
<i>Splendid plants.</i>					
Celastrus punctatus	3-5'	.25	2.00		
Cephalanthus occiden-					
<i>tal</i>	2-3'	.20	1.20	6.00	
<i>Button Bush.</i>					
Cercis canadensis	1-3'	.20	1.00	4.00	25.00
<i>Redbud, Judas Tree.</i>	3-5'	.25	1.50	7.00	
Our stock is very fine of					
this beautiful ornamental,	5-8'	.35	2.50		
which is among the earliest	1-2' col.		.60	1.50	9.00
bloomers.	2-4' col.		.75	2.50	12.00
Chionanthus virginica	1-3'	.25	1.25	8.00	
<i>White Fringe.</i>	1-3' col.		.75	4.50	15.00
Clematis crispa	clumps	.35	2.50	10.00	
<i>Blue Jessamine.</i>	strg. col.		1.00	5.00	38.00
Chamaecyparis thyoides	2-3' col.		.75	3.00	15.00
<i>White Cedar.</i>					
Clematis paniculata	heavy	.40	3.00	20.00	
Clethra alnifolia	1-2'	.20	.75	3.00	18.00
<i>Sweet Pepperbush.</i>	2-3'	.25	1.00	3.50	22.50
We have very large stock					
in finest condition this year.	2-3' col.		.75	2.00	10.00
Cliftonia ligustrina	1-2'	.15	1.00	5.00	
<i>Ironwood.</i>	2-4'	.25	1.50	7.50	
Rare and very handsome.					
Cornus florida	12-18"	.10	.75	4.50	20.00
<i>Flowering Dogwood.</i>	18-24"	.15	1.00	5.00	24.00
We have again a splendid					
lot of about 25,000 trans-	24-36"	.20	1.50	7.00	35.00
planted dogwoods. The					
small sizes are fine for lining	3-5'	.30	2.00	18.00	
out in nursery rows and the	2-3' col.		.50	2.00	10.00
larger ones for immediate	3-5' col.		.75	3.50	12.00
effect.					
Cotoneaster microphylla	1-2'	.20	1.50	6.00	
<i>Evergreen Cotoneaster.</i>	very strg.	.35	2.50		
Cupressus lawsoniana	2-3'	.30	2.50	12.00	
<i>Lawson's Cypress.</i>	3-4'	.40	3.00	15.00	
	5'	.50	4.50		
Cydonia japonica	1-2'	.20	1.50	6.00	
<i>Japanese Quince.</i>	2-3'	.25	2.00	8.00	
Deutzia crenata	2-3'	.20	1.25	5.00	
<i>Double Deutzia.</i>					
" gracilis	1-1½'	.25	1.50	5.00	

	Size	Each	10	100	1000
Deutzia parviflora	2-3' <i>Pride of Rochester.</i>	.25	1.50	5.00	
Diospyros virginiana	1 yr. S. <i>Persimmon.</i>		.60	2.00	6.50
Dirca palustris	1-2' <i>Leatherwood.</i>	.20	.80	4.00	
	10-18" col.		.50	1.75	10.00
Evonymus americanus	6-12" <i>Strawberrybush.</i>	.10	.75	2.00	18.00
	1-2'	.20	1.50	4.00	
	2-3' col.		.75	2.00	12.00
" japonicus	9-12" <i>Japanese Spindle Tree.</i>	.15	.60	3.00	
" radicans	1-2'	.25	1.50	5.00	
" radicans	9-18"	.15	.60	4.00	30.00
" radicans, fol.					
	var. 6-15"	.15	.60	4.00	
Forsythia fortunei	1-3'	.15	.75	4.00	
" viridissima	1-3'	.15	.75	4.00	
Fothergilla alnifolia	1-2' <i>Dwarf Alder.</i>	.20	1.50	8.00	
	2-3'	.30	2.50	12.00	
We call special attention to this rare shrub, which has very early and very handsome flowers.			1.00	3.00	20.00
Gardenia florida	3-6" <i>Cape Jessamine.</i>	.10	.60	3.00	
	9-18"	.25	2.00		
Gelsemium sempervirens	1-2' <i>Yellow Jessamine.</i>	.10	.60	4.00	20.00
	2-3'	.20	.80	6.00	27.50
We advise the use of Gelsemium in pots, where it is not hardy, as it can easily be brought to bloom for Easter and is always in demand for florists' purposes.		.25	2.00	8.00	
	3-5'		.75	4.00	15.00
	heavy col.		.40	1.50	6.00
Genista juncea	2-4' <i>Spanish Broom.</i>	.25	1.00	8.00	
" scoparia	6-9" S. <i>Scotch Broom.</i>		.50	2.00	15.00
	1-2'	.25	1.00	3.50	
	2-4'	.40	2.50	12.00	
" tinctoria	2-4' <i>Woodwaxen.</i>	.15	1.00	8.00	
Gordonia lasianthus	2-4' <i>Loblolly Bay.</i>	1.20	10.00		
	3-5' col.	.50	3.00	18.00	
Hamamelis virginica	1-2' <i>Witch Hazel.</i>	.10	.75	6.00	
	2-4'	.20	1.25	8.00	
	1-3' col.		.60	3.00	20.00
Hedera helix	1-2' <i>English Ivy.</i>	.15	1.00	4.00	
	2-3'	.25	1.50	6.00	
Hibiscus syriacus, named	2-3'	.25	1.50	5.00	
	fol. var. 1-2'	.30	2.00	8.00	
" grandiflorus	9-18"	.15	1.00	5.00	
" militaris	9-18"	.15	1.00	5.00	
Hydrangea quercifolia	2-3'	.50	4.50		
	" radiata	1-2'	.15	1.00	8.00
Hypericum moserianum	light	.10	.60	2.50	
	heavy	.20	1.00	4.00	

	Size	Each	10	100	1000
Ilex coriacea	2-3'	.25	1.50	8.00	
<i>Tall Inkberry.</i>	2-4 col.		.75	4.00	12.00
“ glabra	6-9”	.15	1.00	7.00	40.00
<i>Inkberry.</i>	9-18”	.30	2.00	10.00	
	2-4' col.		.75	4.00	12.00
“ opaca	6-12”	.15	1.25	8.00	42.00
<i>American Holly.</i>	1-2'	.30	2.50	20.00	
We have very large and fine stock this year and call special attention to the small sizes for lining out. We defoliate holly upon request.	2-3'	.40	3.50		
	1-3' col.		1.25	6.00	25.00
	3-5' col.		2.00	8.00	40.00
“ verticillata	1-3'	.15	1.00	6.00	
<i>Deciduous Holly.</i>	3-5'	.25	2.00	10.00	
	2-4' col.		.75	4.00	15.00
Itea virginica	9-18”	.20	1.00	7.50	
Jasminum nudiflorum	9-12”	.15	.50	2.50	25.00
<i>Yellow Jasmine.</i>	1-3'	.15	1.00	5.00	22.00
We can furnish this kind in 10,000 lots now.	3-5'	.30	1.50	8.00	35.00
Juniperus virginiana	9-18”	.10	.80	6.00	
<i>Red Cedar.</i>	18-24”	.15	1.20	8.00	
We have some quite large specimens which were repeatedly transplanted and for which we can make a very special price by correspondence.	2-3'	.25	1.75	10.00	
	3-5'	.45	3.50		
	3-9" col. S.		.50	2.00	12.00
	1-3' col.		.75	3.00	18.00
Kalmia latifolia	3-9”	.20	1.50	8.00	
<i>Mountain Laurel.</i>	1½-3' col.	.20	1.50	10.00	60.00
Lagerstroemia indica	1-2'	.25	2.00	18.00	
<i>Crape Myrtle.</i>	2-4'	.40	3.00		
We still have some very fine, quite large specimens left, which are just right for tubs. Prices and sizes upon application.					
Laurus latifolia	1-3'	.40	3.50		
<i>Broad-leaved Laurel.</i>					
Leiophyllum buxifolium	1-1½'	.20	.75	7.50	
<i>Sund Myrtle.</i>					
“ prostratum	9-15”	.20	1.50	8.50	
<i>Mountain Heath.</i>					
Leucothoe catesbaei	9-15”	.25	1.25	6.00	
	2-4' col.		.75	3.00	12.00
Ligustrum chinense					
nanum	6-12'	.10	.50	2.00	9.00
<i>Chinese Privet.</i>	1-2'	.15	.75	3.00	15.00
We can recommend this privet, which is nearly if not quite evergreen with us, very highly and can supply largest lots.	2-3'	.20	1.00	4.00	20.00
	3-5'	.30	1.50	6.00	
Ligustrum ovalifolium	9-12”	.10	.50	2.00	10.00
<i>Californian Privet.</i>	1-2'	.15	.75	3.00	15.00
	2-3'	.20	1.00	4.00	20.00
Liquidambar styraciflua	2-3'	.15	1.20	6.00	
<i>Sweet Gum.</i>	2-5' col.		.75	3.00	10.00
Liriodendron tulipifera	2-4'	.15	1.20	5.00	
<i>Tulip Tree.</i>	2-5' col.		.50	1.50	8.00

	Size	Each	10	100	1000
<i>Lonicera brachypoda</i>					
<i>halleana</i> ____ 1-3'		.10	.75	3.00	12.00
<i>Japanese Honeysuckle.</i> 3-5'		.25	2.00	7.50	25.00
" <i>aureo-reticulata</i> 2-3'		.20	1.50	3.00	
<i>Golden Honeysuckle.</i> 3-5'		.30	2.00	7.00	
" <i>chinensis</i> ____ 1-3'		.15	1.20	5.00	
<i>Chinese Honeysuckle.</i>					
" <i>semperflorens</i> ____ 2-3'		.15	1.20	5.00	
<i>Woodbine.</i> 2-3' col.			.60	3.00	12.00
<i>Lycium halimifolium</i> ____ 2-3'		.25	1.50	6.00	
<i>Maclura aurantiaca</i> ____ 3-4'		.25	1.25	8.00	
<i>Osage Orange.</i>					
<i>Magnolia acuminata</i> ____ 1-3'		.20	1.25	10.00	60.00
<i>Cucumber Tree.</i>					
" <i>glauca</i> ____ 3-6" S.			.50	2.50	12.00
<i>Sweet Bay.</i> 3-6" tr.		.10	.80	3.50	20.00
6-12"		.15	1.20	6.00	
1-2'		.25	2.00	12.00	
1-2' col.			.75	4.00	25.00
2-3' col.			1.00	5.00	30.00
" <i>grandiflora</i> ____ 6-12"		.25	2.00	10.00	
1-2'		.50	4.50	40.00	
2-3'		.75	7.00		
<i>Mahonia aquifolium</i> ____ 1-3'		.25	1.50	9.00	
<i>Ashberry.</i>					
<i>Melia azederach</i> ____ 3-5'		.20	1.00	5.00	
<i>Pride of China.</i>					
" <i>azederach umbrac-</i>					
<i>uliformis</i> ____ 2-4'		.25	1.50	6.00	
<i>Texas Umbrella.</i>					
<i>Myrica cerifera</i> ____ 1-2'		.15	1.00	4.00	35.00
<i>Bayberry.</i> 2-3'		.20	1.25	5.00	40.00
2-3' col.			.75	3.00	12.00
" <i>pumila</i> ____ 3-9"		.15	1.00	6.00	
<i>Dwarf Myrtle.</i> 9-18"		.25	1.75	9.00	
This magnificent, almost evergreen shrub deserves to be planted everywhere and we recommend it highly.	2-3'	.40	3.50		
	1-3' col.		1.00	5.00	20.00
<i>Nyssa sylvatica</i> ____ 2-3'		.25	1.50	9.00	
<i>Tupelo.</i> 1-3' col.		.10	.75	4.00	12.00
3-5' col.		.15	1.00	5.00	15.00
<i>Olea americana</i> ____ 2-3'		.50			
<i>Oxydendrum arboreum</i> ____ 1-2'		.15	1.50	6.00	
<i>Sourwood.</i> 2-3'		.20	1.75	8.00	
3-5'		.25	2.25	10.00	
2-3' col.			.75	3.00	15.00
3-5' col.			1.00	4.00	20.00
<i>Persea carolinensis</i> ____ 3-6"		.10	.75	5.00	
<i>Red Bay.</i> 1-2'		.20	1.50	10.00	
2-4'		.35	3.00		
3-6" S. col.			.50	3.00	15.00
1-3' col.			1.00	6.00	

	Size	Each	10	100	1000
Philadelphus coronarius	1-3'	.20	1.00	5.00	
	<i>Syringe.</i>				
Pinus australis (in pots)	6-12"	.25	2.00	15.00	
	root pruned 1-2'	.50	3.00	25.00	
	<i>Long-leaf Pine.</i>				
" excelsa	2-3'	.40	3.50	27.50	
	<i>Bhotan Pine.</i>				
Extra fine. Transplanted in Spring.	3-4'	.50	4.00	32.00	
	4-5'	.75	6.00		
" mitis	9-12"	.25	2.00	15.00	
	<i>Short-leaf Pine.</i>				
" taeda	1-2'	.50	3.00	25.00	
	<i>Old Field Pine.</i>				
Platanus occidentalis	5-8'	.35	1.50	10.00	
	<i>Sycamore.</i>				
Our sycamores are naturally grown, not pruned to street trees.	8-10'	.50	2.50		
Platanus orientalis	2-4'	.20	1.50	8.00	
Prunus caroliniana	1-2'	.15	.65	3.50	18.00
	<i>Mock Cherry.</i>				
Fine as pot plant for florists.	2-4'	.25	1.00	6.00	
Pyrus arbutifolia	1-2'	.15	.75	3.00	25.00
	<i>Red Chokeberry.</i>				
One of the best tall shrubs for Winter effect, as berries stay until new flowers appear.	2-3'	.25	1.00	4.50	35.00
	3-5'	.35	2.50	7.50	
	2-4' col.		.75	3.00	15.00
Quercus alba	6-12" S.		.50	1.50	10.00
	<i>White Oak.</i>				
" laurifolia	3-6" S.		.50	1.50	10.00
	<i>Laurel Oak.</i>				
	2-3'	.25	1.25	8.00	50.00
	3-6'	.50	4.00	25.00	
" palustris	3-6" S.		.50	1.50	12.00
	<i>Pin Oak.</i>				
" phellos	3-6" S.		.50	1.50	12.00
	<i>Willow Oak.</i>				
" prinus	3-9" S.		.50	1.25	8.00
	<i>Mountain Chestnut Oak.</i>				
1-2'	.20	1.00	4.00	25.00	
	2-5'	.35	2.00	6.00	35.00
" virens	2-4'	.35	3.00	15.00	
	<i>Live Oak.</i>				
Rhamnus chlorophora	9-18"	.25	2.00		
Rhus cotinus	12-18"	.25	2.00	5.00	
	<i>Smoke Tree.</i>				
Robinia hispida	1-2'	.20	1.00	6.00	
	<i>Bristly Locust.</i>				
1-2' col.		.60	3.00	15.00	
" hispida rosea	1-2'	.20	1.00	6.00	
	1-2' col.		.60	3.00	15.00
Rosa bracteata	1-3'	.25	1.25	3.00	20.00
	<i>MacCartney Rose.</i>				
A grand evergreen single white rose.	3-6'	.35	2.00	6.00	35.00
Rosa carolina	2-3'	.10	.75	6.00	45.00
	<i>Wild Rose.</i>				
" laevigata	1-3'	.25	1.00	3.00	
	<i>Cherokee Rose.</i>				
	3-6'	.35	2.00	5.00	

	Size	Each	10	100	1000
Rosa lucida	12-18"	.20	1.20	4.00	30.00
" wichuraiana	1-3'	.20	1.25	5.00	32.50
<i>Memorial Rose.</i>	3-6'	.35	2.50	12.00	
" Mandas Hybrids	1-3'	.25	1.50	6.00	
	3-6'	.40	3.00		
" climbing in var.	very hvy.	.25	1.50	6.00	
" H. P. in fine vars.	2 yrs.	.25	2.00	12.00	
" Crimson Rambler					
and Empress of					
China	1-3'	.25	1.75	8.00	
	3-6'	.45	2.50	12.00	
Rubus hispida	1-3'	.15	.50	3.00	12.00
Salix pendula	5-8'	.40	3.50		
	<i>Weeping Willow.</i>				
Sambucus canadensis	1-3'	.15	1.20	4.00	
	<i>Elder.</i>				
Santolina chamaecyparis-					
sus	3-6"	.10	.50	3.00	
	<i>Lavender Cotton.</i>				
One of the neatest and	6-9"	.15	.85	5.00	
most regular plants for bor-	9-18" hvy.	.25	1.25	7.00	
ders.					
Sassafras officinale	1-3'	.25	1.25	6.00	
	3-5'	.35	1.75	7.50	
	2-3' col.	.60	3.00	12.00	
Spiraea Anthony Waterer	6-9"	.20	1.25	8.00	
	9-15"	.25	1.50	10.00	
	15-24"	.35	3.00		
" thunbergi	3-6"	.10	.75	3.00	
	1-3'	.25	2.00	5.00	
" tomentosa alba	1-2'	.25	2.00		
Stuartia pentagyna	1-2'	.25	1.50	6.00	
Symporicarpos vulgaris	2-3'	.20	1.50	3.00	25.00
	<i>Indian Currant.</i>				
Syringa, named vars.	15-24"	.25	2.00		
Tamarix africana	6-12"	.10	.75	3.00	
	3-4'	.35	3.00		
Taxodium distichum	2-3'	.25	2.00	15.00	
	<i>Bald Cypress.</i>				
	3-5'	.35	3.00	20.00	
Tilia americana	9-15"	.10	.75	3.00	18.00
	<i>Basswood.</i>				
	15-24"	.15	1.00	5.00	
	2-4'	.25	2.00	8.00	
	9-12" col.	.40	1.25	5.00	
	1-3' col.	.50	1.50	6.00	
Thuya pyramidalis	1-2'	.25	1.50	8.00	
	<i>Pyramidal Arbor Vitae.</i>				
	2-3'	.35	2.50	10.00	
	3-4'	.45	3.50		
Tsuga canadensis	1-2'	.15	.75	4.00	35.00
	<i>Hemlock.</i>				
Ulmus alata	1-3'	.25	2.00		
	<i>Wahoo Elm.</i>				
	3-6'	.40	3.50		
	2-4' col.	.75	3.00	20.00	

	Size	Each	10	100	1000
Vaccinium crassifolium	3-9"	.10	.75	3.00	
Fine evergreen ground cover.	strg. cl.	.20	1.25	8.00	
	strg. col.		.60	2.50	15.00
Viburnum nudum	1-3'	.20	1.20	4.50	35.00
<i>Possum Haw.</i>	3-5'	.30	1.75	6.50	
	2-4' col.		.60	2.00	10.00
" prunifolium	9-12"	.20	1.25	5.00	
<i>Black Haw.</i>	1-2'	.25	2.00	8.00	
	2-3' col.		1.00	4.00	15.00
Vinca major	clumps	.10	.75	2.50	8.00
" minor	"	.10	.75	2.50	8.00
We are headquarters for Vinca and can supply in any quantity and size. Samples of size generally supplied sent upon request.					
Xanthorrhiza apiifolia	9-18"	.15	.75	3.00	25.00
<i>Yellow Root.</i>	18-24"	.20	1.00	4.00	
	light col.		.60	2.00	8.00
	heavy col.		.75	2.50	10.00
Yucca aloifolia	1-2'	.30	2.50		
<i>Spanish Bayonet.</i>	2-3'	.40	3.50		
Fine for tubs.	3-6'		.75 to 1.50	each.	
Yucca angustifolia	light	.15	1.00	8.00	
	heavy	.35	3.00		
" filamentosa	light	.10	.50	2.00	10.00
<i>Adam's Needle.</i>	heavy	.20	.75	3.00	18.00
	extra	.30	2.50		
Scuppernong vines	strong	.25	1.50	9.00	

CORDONS.

	Size	Each	10
Cordons —Single and double arm	3-5'	2.50	22.20

Apples—(on Paradise) Alexander, Baldwin, Chenango, Early Harvest, Gravenstein, Jonathan, Northern Spy, Primate, Sweet Bough-Tompkins King, Wagner, Wealthy.

Pears—(on Quince) Angouleme, Anjou, Bartlett, Clapp's Favorite, Easter Beurre, Hardy Giffard, Howell, Josephine of Malines, Lawrence, Louise Bonne of Jersey, Superfin.

These peculiarly trained dwarf fruit trees, of which we have still a limited number to offer, are especially adapted private places, where they surely will be a permanent source of interest, pleasure and profit. Year in year out they will repay diligent care by sure crops of fruits of extra large size and of a very superior quality. The main trunk of our about three-year-old plants is bent 18 inches above ground in "T" shape or with a few with one arm. Our trees are covered with fruit branches and are ready to bear next year. We are ready to give any desired cultural directions.

Herbaceous Plants, Roots and Bulbs.

5 at 10 rates; 25 at 100 rates; 250 at 1000 rates.

	10	100	1000
Aconitum fischeri	.75	6.00	
Aletris farinosa	.50	1.50	12.00
	<i>Unicorn Root.</i>		
Amsonia tabernaemontana	.75	5.00	
Aplectrum hiemale	.75	5.00	30.00
	<i>Adam and Eve.</i>		
Arenaria diffusa	.75	5.00	30.00
	<i>Sandwort.</i>		
Asarum virginicum	.50	2.00	15.00
	<i>Snakeroot.</i>		
Asclepias tuberosa	.80	4.00	30.00
	<i>Butterfly Weed.</i>		
Aspidium acrostichoides	.75	4.00	
Asplenium ebeneum	.60	3.00	
Camassia esculenta	.50	3.00	20.00

		10	100	1000
Camassia esculenta candidissima	-----	1.00	7.50	
Canna flaccida	-----	.75	3.00	
Chimaphila maculata	-----	.75	3.00	25.00
	<i>Prince's Pine.</i>			
Clitoria mariana	-----	1.00	5.00	30.00
	<i>Butterfly Pea.</i>			
Cnicus repandus	-----	.40	1.50	9.00
	<i>Scotch Thistle.</i>			
Coreopsis aurea	-----	1.00	4.00	
	<i>Golden Tickweed.</i>			
" lanceolata	-----	1.00	4.00	30.00
Crinum americanum (Strong bulbs)	-----	1.00	6.00	35.00
Crotalaria sagittalis	-----	1.00	4.00	
	<i>Rattlebox.</i>			
Ctenium americanum	-----	1.00	3.00	35.00
	<i>Toothache Grass.</i>			
Cypripedium spectabile	medium large	1.50	12.50	110.00
	<i>White Lady-Slipper.</i>			
Prices for large and smaller sizes upon application.				
Dicentra eximia	-----	.90	7.50	
	<i>Bleeding Heart.</i>			
Dionaea muscipula	-----	.75	3.50	25.00
	<i>Venus Flytrap.</i>			
Drosera rotundifolia	-----	.50	2.00	15.00
	<i>Round-leaved Sundew.</i>			
Dodecatheon alpinum	-----	1.00	5.00	
" tetandrum	-----	1.00	5.00	
Epigaea repens	-----	.75	3.00	20.00
	<i>Mayflower.</i>			
Eriocaulon decangulare	-----	.75	3.00	20.00
	<i>Pipewort.</i>			
Eriophorum virginicum	-----	1.00	4.00	30.00
	<i>Cotton Grass.</i>			
Erythronium americanum	-----	.35	1.50	10.00
	<i>Dog's Tooth Violet.</i>			
Fritillaria atropurpurea	-----	.75	5.00	
" pudica	-----	.75	5.00	
" recurva	-----	.75	5.00	
" pleurifolia	-----	1.00	8.00	
We have these bulbs collected to order only.				
Galactia glabella	-----	.60	2.00	15.00
	<i>Milk Pea.</i>			
Galax aphylla	-----	.75	3.00	
Gentiana angustifolia	-----	1.00	5.00	
	<i>Narrow-leaved Gentian.</i>			
" saponaria	-----	1.00	5.00	
	<i>Soapwort.</i>			
Gillenia stipulacea	-----	.50	3.00	
	<i>Indian Physic.</i>			
Habenaria blephariglottis	-----	.75	3.00	20.00
" ciliaris	-----	.75	3.00	20.00
Helianthus orgyalis	-----	1.00	7.00	50.00
Helleborus hybridus	-----	50c each	3.00	
Helonias bullata	-----	.60	4.50	
Hepatica triloba	-----	.75	3.00	
	<i>Liverleaf.</i>			
Heracleum persicum	-----	1.00	5.00	

		10	100	1000
Heuchera americana	<i>Alum Root.</i>	.75	4.00	
" rubescens		1.50	10.00	
Iris hexagona		.75	3.00	
" pallida	30c each	2.50		
	<i>Dark Blue.</i>			
" verna		.50	2.00	12.00
	<i>Blue Flag.</i>			
" versicolor		.75	2.50	
Jatropha stimulosa	<i>Stinging Nettle.</i>	1.00	4.00	
Leucoocrinum montanum		.75	6.00	35.00
Lewisia rediviva		.75	5.00	35.00
Liatris graminifolia	<i>Button Snakeroot.</i>	.50	2.00	12.00
" squarrosa		.50	2.00	12.00
	<i>Blazing Star.</i>			
Lilium humboldti		2.00	12.00	
" pardalinum		1.00	8.00	55.00
" washingtonianum	Above rare Californian lilies we shall have collected on order only, but all of them can be supplied in large quantities. Write us.	1.50	12.00	
" superbum	<i>Turk's Cap Lily.</i>	strong	.75	4.00
Mertensia alpina	<i>Forget-me-not.</i>	.75	6.00	50.00
" fascicularis		.60	5.00	
" sibirica		.75	6.00	50.00
Mitchella repens	<i>Partridge Berry.</i>	clumps	.75	3.00
Opuntia arborescens		1.50	12.00	
" vulgaris		.50	2.00	10.00
Orontium aquaticum	<i>Golden Club.</i>	.60	3.00	
Osmunda cinnamomea	<i>Cinnamon Fern.</i>	.75	3.00	15.00
Pardanthus chinensis		.75	4.00	
Passiflora incarnata	<i>Passion Flower.</i>	.50	3.00	20.00
Pentstemon puniceus		1.00	6.00	
Phlox carolina		1.50		
" subulata	clumps	.50	3.00	20.00
	<i>Moss Pink.</i>			
Polygala lutea		.50	2.50	10.00
	<i>Yellow Bachelor's Button.</i>			
Polypodium aureum		.75	3.00	
	<i>Golden Polypody.</i>			
" incanum		.75	3.00	
Pyxidanthera barbulata	<i>Pyxie.</i>	clumps	1.00	4.00
Rhexia mariana	<i>Deer Grass.</i>	.75	3.00	18.00
" virginica		.50	2.50	15.00
	<i>Meadow Beauty.</i>			
Rhynchosia erecta		.50	2.50	12.00

		10	100	1000	
Rhynchosia reniformis	-----	.50	2.00	12.00	
Sarracenia flava	-----	1.00	4.00	25.00	
	<i>Trumpet Leaf.</i>				
"	purpurea	.75	3.00	20.00	
	<i>Pitcher Plant.</i>				
"	variolaris	1.00	4.00	25.00	
	<i>Spotted Trumpet Leaf.</i>				
Schrunkia angustata	-----	1.00	4.00		
	<i>Sensitive Briar.</i>				
Sericocarpus conyzoides	-----	1.00	4.00		
Silene virginica	-----	.75	3.00		
	<i>Fire Pink.</i>				
Sisyrinchium angustifolium	-----	.75	2.50	12.00	
	<i>Blue-eyed Grass.</i>				
Stillingia sylvatica	-----	1.00	4.00		
	<i>Queen's Delight.</i>				
Tephrosia virginica	-----	1.00	4.00	25.00	
	<i>Devil's Shoestring.</i>				
Tillandsia bracteata	-----	1.00	8.00		
	<i>Air Plant.</i>				
"	usneoides	.50	2.00		
	<i>Florida Moss.</i>				
"	utriculata	1.00	8.00		
Tradescantia rosea	-----	.75	3.00	20.00	
	<i>Rose Spiderwort.</i>				
Valeriana arizonica	-----	1.50	12.00		
	<i>Splendid novelty.</i>				
Viola bicolor	-----	1.50	8.00		
"	pedata	.75	3.00	16.00	
	<i>Bird's Foot Violet.</i>				
"	primulaefolia	.75	3.00		
Xyris brevifolia	-----	1.00	3.00	20.00	
	<i>Yellow-eyed Grass.</i>				
"	caroliniana	.60	2.00	12.00	
Yucca filamentosa (See page 8.)					
Zygadenus glaberrimus	-----	1.00	5.00		
Chrysanthemum	-----	1.00	4.00		
	Selected hardy forms from old gardens, mixed colors, large flowers.				
Poa arachnifera	-----	\$1.50 per 1000 sets.			
		\$12.00 per 10000 sets.			
		Texas Blue Grass, highly valuable Wintergreen grass.			
PINEHURST VIOLET	-----	clumps	1.00	3.00	20.00

There is no better all-around useful violet. The flowers are very large, deep-purple and sweetly fragrant, on remarkably long stems. Very free bloomer, easily forced. The foliage is dark-green and very large. Try it for next winter. We send single plants at 10 cents postpaid.

Prices for Large Quantities of Collected Shrubby.

For extensive planting and for lining out in nursery rows, the sizes given below will be found especially adapted. Other sizes can be furnished as well in large lots, and we solicit correspondence.

		5000	10000
<i>Acer rubrum</i>	2-4'	30.00	50.00
<i>Andromeda mariana</i>	1-3'	40.00	75.00
" <i>nitida</i>	1-3'	40.00	75.00
<i>Cercis canadensis</i>	1-2'	40.00	75.00
	2-4'	50.00	90.00
<i>Clethra alnifolia</i>	2-3'	35.00	65.00
<i>Cornus florida</i>	1-3'	40.00	75.00
	3-5'	50.00	90.00
<i>Fothergilla alnifolia</i>	2-3'	130.00	
<i>Gelsemium sempervirens</i>	light	30.00	55.00
	heavy	45.00	80.00
<i>Ilex coriacea</i>	2-4'	50.00	90.00
" <i>glabra</i>	1-3'	40.00	75.00
" <i>opaca</i>	1-3'	100.00	
" <i>verticillata</i>	2-4'	60.00	
<i>Juniperus virginiana</i>	6-12"	35.00	60.00
	1-3'	45.00	70.00
<i>Leucothoe catesbaei</i>	2-4'	40.00	75.00
<i>Magnolia glauca</i>	1-3'	80.00	140.00
	3-5'	90.00	160.00
<i>Myrica cerifera</i>	2-3'	40.00	75.00
<i>Oxydendrum arboreum</i>	2-3'	50.00	90.00
	3-5'	60.00	100.00
<i>Sassafras officinale</i>	2-3'	35.00	60.00
<i>Smilax laurifolia</i>	strong	40.00	70.00
" <i>walteri</i>	strong	40.00	70.00
<i>Tilia americana</i>	9-12"	25.00	40.00
	1-3'	30.00	50.00
<i>Viburnum nudum</i>	2-4'	35.00	60.00
<i>Vinea major</i>	clumps tr.	37.50	75.00
" <i>minor</i>	clumps tr.	37.50	75.00
<i>Xanthorrhiza apiifolia</i>	light	35.00	60.00
	heavy	45.00	80.00
<i>Yucca filamentosa</i>	light	40.00	70.00
	heavy	75.00	125.00

THE PINEHURST NURSERIES

devote now about 75 acres of well improved sandy loam to the cultivation of high-grade nursery stock. The sandy properties of our soil are remarkably conducive to the formation of a system of very fine fibrous roots.

We make a specialty of the woody and herbaceous plants of North Carolina and especially of those of the eastern section. As a perusal of the foregoing pages will make evident, there is here quite a galaxy of truly valuable and rare kinds, and we claim the honor to have introduced to the wholesale trade quite a number of distinguished plants so far; among them *Fothergilla alnifolia*, *Myrica pumila*, *Andromeda nitida*, *Cliftonia ligustrina*, *Lupinus diffusus*, etc. All these plants are of such an intrinsic value to the nurseryman and planter that they soon will prove indispensable to them.

About our climate we might say that while continuous severe weather during Winter is almost unknown here, the weather is quite cold enough to enable us to harden our plants thus that they are perfectly adapted to any cold climate, and in fact the majority of our shipments are directed northward.

We fully appreciate the confidence shown in us by our numerous customers and we trust that they will continue to favor us with their commands. Others we respectfully request to give us the pleasure to fill at least a trial order for them.

Very truly yours,

PINEHURST NURSERIES,

OTTO KATZENSTEIN, *Manager.*